



Essex County Community Foundation

ANNUAL REPORT 2008

Helping you help your community.

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Welcoming David Welbourn

The board of trustees has appointed David M. Welbourn of Wenham as the Foundation's new President and CEO. Dave comes to us from the Lahey Clinic where he spent 12 years as senior vice president and director of philanthropy; prior to that he was vice president of university advancement at the University of Vermont. Dave is a long-term resident of Essex County and is a very active community volunteer.

ECCF's board of trustees has, with Dave's appointment, initiated a capacity-building program to enable ECCF to meet its five-year goals of \$50 million in assets and \$5 million in annual grant disbursements.

David Tory will continue at ECCF, concentrating on developing new funds and creative approaches to philanthropy in Essex County. Tory, the Foundation's cofounder with Lorraine Astle Jenks, is unconditional in his enthusiastic endorsement. "The Essex County Community Foundation has taken a huge leap forward towards becoming a major philanthropic support and services company with the appointment of Dave Welbourn. Under his leadership, the Foundation will be able to build its capacity and capability to attract and service a much larger cross section of the residents of the region wishing to give back to their communities."

To the People of Essex County

Dear Friends and Neighbors,

We in Essex County have 2,500 charitable organizations that provide a huge range of services to all of us: They strengthen our schools, support the needy, protect the environment, invest in kids, boost the economy, help the elderly, encourage worship, improve nutrition, promote the arts and anticipate the future.

They account for about 10 percent of our economy (well above the national average). Our many small- and medium-sized nonprofits add up to a big, steady and influential economic engine.

All thriving communities have a strong nonprofit sector and a progressive Community Foundation to develop their nonprofits and help them grow.

A strong Community Foundation does three things:

- *It encourages philanthropy from all of us and helps increase the effectiveness of our giving.*
- *It promptly puts all those gifts to work where the opportunities to help are greatest.*
- *It serves the nonprofit sector by teaching leadership and management, developing programs and convening teams of organizations to collaborate on big issues.*

ECCF is a young success story. In its first nine years, your own Community Foundation has changed the philanthropic climate in Essex County by injecting millions of dollars into nonprofits in all 34 of our cities and towns.

ECCF is a very cost-effective support system for the management of charitable assets. Its Donor Advised Funds for families' charitable initiatives, and its Agency Endowments for nonprofits, provide wise fund management and expert guidance. For financial, personal and civic reasons, this is a wonderful place to invest.

In these pages you'll see how the breadth of donors' interests and the depth of nonprofit activity in our county coincide to produce some remarkable accomplishments. Read on and then join us to create your own great philanthropic success story.

William C. Rogers
Chairman | Board of Trustees



David M. Welbourn
President | CEO

STAFF

DAVID M. WELBOURN
President & CEO

DAVID TORY
Founder

LORRAINE JENKS
Founder & Operations
Manager

JULIE BISHOP
Grants & Nonprofit
Services Manager

KATHY COLBERT
Administrative Manager

JONAH RUH
Web Manager

KIRSTEN DOHERTY
Program Director
Youth at Risk

MARY WHITNEY
Program Director
Essex County Forum

Philanthropists' Progress: Dee and Kingman Webster

In 1868, Civil War veteran H.K. Webster founded a small feed grain operation in Lawrence. In the 1980s, under the leadership of H.K.'s great-grandsons Dean and King Webster, the company reached its zenith as a manufacturer and distributor of Blue Seal Feeds in the Northeast.



Nurturing a family company is an especially absorbing occupation. When the cousins decided to sell the business built by generations of ancestors, they gained prosperity and freedom but lost an understandably large part of their identity.

As he walked out of the office on that last day, King realized he would have to find a new focus

for his productive life. Within months the choice was clear, and he and his wife Dee embarked on a life of philanthropy, focusing on the education of youth. Our communities have benefited mightily.

One evening they were watching a story of Eugene Lang's extraordinary "I Have A Dream" project, which caught their attention. Dee said, "Maybe that's something we could do." So they devoted the next 11 years of their lives to supporting the education of 62 sixth-graders in Lawrence. Dee and King nurtured, coached, pushed and encouraged them all. They met with teachers and parents. They had the students to their home for meals and took them on field trips. They heard about victories, loves, troubles and hopes.

The Websters' energy, care and generosity helped an at-risk group of students, almost all of whom finished high school. Fifteen have received four-year college degrees. Some have families, careers and a life beyond their expectations. They send holiday cards. They visit Dee and King and share their lives.

The Websters know what hard work good philanthropy is. They are very strategic about it. They are not interested in "reactive giving or in basing charity on symptoms," focusing instead on "teaching people to fish" with proactive programs, mostly focused on education.

Given those values, it's no surprise that Dee and King were among ECCF's earliest supporters and over nine years have become among the most generous. Their Donor Advised Fund at the Community Foundation supports education programs that serve children from the Lawrence community.

The Websters' gifts help fund many programs that are making a great difference in Lawrence. They always inspire and encourage others to join them, because smart philanthropy is even more effective when shared. Essex County and its Community Foundation are fortunate indeed to have Kingman and Dee Webster showing the way.

Dean Webster's Special Focus on Hard-To-Fund Projects

In 2005, H.K.'s great-grandson Dean transferred the Webster Family Fund, formerly a private family foundation, to ECCF. He wanted permanent stewardship of his legacy, and a guided continuation of family interests in their company's home town. Dean's fund at ECCF serves two constituencies: It supports the annual work of a designated group of nonprofits, and includes a separate ECCF-run competitive grant program for other organizations.

Each year, ECCF's Grants Management Committee entertains proposals from nonprofit organizations in Greater Lawrence for their major capital projects. Such funds are often difficult to raise, so the Webster Family Fund has played an important part in the success of many of the recent capital building campaigns in the Lawrence area.

Philanthropists who understand the challenges of nonprofit finance can have an even bigger impact when they devote their resources to needs others may not support. Dean's focus, indeed his gift to all of us, is creating tangible capacity and a long-term legacy.

Strategic Philanthropy

"Why don't more successful people do charitable trusts? It's a great way to give!" King Webster wants everyone to know the advantages of the philanthropic strategies he uses.

He enthusiastically ticks off the benefits of a CRT, a charitable remainder trust.

- Use appreciated stock to fund it, because you'll avoid tax on your capital gains.
- Reduce your income taxes. This is a partially deductible gift because the assets will eventually go to the charities of your choice.
- Get income (tax-free, if you choose) for your and/or your spouse's lifetime.

Another strategy is just the opposite of that remainder trust: a lead trust sends the income to charities and the principal to heirs. It's a tax-advantaged way to balance your estate, support charities right away and send assets to grandchildren in the future.

A charitable trust is one of many ways in which American tax law encourages giving. There are many details to be discussed and choices to make, but your attorney can make sure a trust fits your wishes. For more information, please call ECCF at 978-777-8876 or e-mail info@eccf.org.

For information on creating a fund,
please visit www.eccf.org
or call us at 978-777-8876.

Follow Your Gift to Work

Steve Filosa of Ipswich, one of the leaders of ECCF's new initiative to convene Essex County's many local education funds to strengthen their support of public schools, often sees the Websters at work in philanthropy. Steve runs Prep@Pingree, a remarkable summer program that helps middle school students prepare for success in high school. And yes, it's precisely the kind of educational initiative that resonates with Dee and King.

"One of the many things I admire about King Webster is he approaches his philanthropy like the trained engineer that he is. He checks things out for himself. He 'kicks the tires' of his many causes through regular site visits and in-depth conversations with those involved, whether it is the executive director, a teacher, a student or the bus driver. Go to Community Development Charter School's secondary school information night and King is there. Go to Lawrence Family Development Charter School's eighth-grade graduation and King is there. Visit Prep@Pingree each summer and King is there."

"ECCF must be doing something right if King chooses to invest through their Donor Advised Funds. King asks hard questions that probe far beneath the surface. The questions result in improving the organization. He truly enjoys talking about all things Lawrence, especially if the conversation is connected to students and their families. I am inspired by King because he chooses to spend his 'retirement' doing good works. King is living proof that it isn't work if you love what you do!"

Board of Trustees

The 2008 ECCF Annual Report is dedicated to Sandy Blinn.
 "To live in hearts we leave behind is not to die."
 ~Thomas Campbell, *Hallowed Ground*

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Choate, Hall & Stewart

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Barclays Wealth Management

RICHARD L. SUMBERG
The Financial Advisors

*Executive Committee



FY 2009 Trustees: (Front row from left) Will Rogers, Juliet Nagle, Joseph Grimaldi, Patricia Karl, Christopher Cowans
 (Middle row from left) Peter Dana, Deborah Pechet Quinan, Paula Jerome (Back row from left) Charles von Bruns,
 Michael Prior, David Dearborn, Richard Purinton, David Welbourn. (Missing from photo: Richard Sumberg and Pauline Sheedy)

2008 Grants Committees

Grants Management Committee

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 PAULA IANNUCCILLO Amesbury
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 RICHARD SUMBERG Andover

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 KERRY ENRIGHT Andover
 JULIE GADZIALA Andover
 PATRICIA KARL North Andover
 AL KOUNTZE Andover
 DANIEL MURPHY North Andover
 LEONARD WILSON Andover

Greater Lawrence Summer Fund

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 LORRAINE JENKS North Reading

PATRICIA KARL North Andover
 HOLLY LANGER Boxford
 MARY BRAATEN MINER Boxford
 RICHARD PURINTON Byfield
 DAVID SULLIVAN Salem
 RICHARD SUMBERG Andover
 DAVID TORY Essex

Women's Fund Grants Advisory Committee

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 LYNN BRYANT Marblehead
 STEPHANIE CONNOLLY Marblehead
 CATHY EBLING Wenham
 KATHY HARRIS Manchester
 LINDA HARVEY Manchester
 MARY HEALY Gloucester
 MARCIE HUNSAKER Wenham
 GAIL NELSON Beverly
 SUZANNE O'BRIEN Essex
 DEBBIE POWELL Marblehead
 PAULA SHORTS Wenham

Lawrence Development Fund Committee

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 THOMAS CAFFREY Wells, ME
 EMMA GREENE Nahant
 JOSHUA MINER Boxford
 LEONARD WILSON Andover

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Development/Marketing Committee

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 RPI-Apex Inc.
 JOSEPH GRIMALDI Mullen Advertising
 DAVID TORY *Founder* ECCF

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 Community Volunteer
 JUSTIN BENINCASA
 Atlantic Tele-Network, Inc.
 DEREK A. SMITH Castel, Inc.

Investment Committee

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 JOHN BROOKE *Founder* Brooke Private Equity Advisors
 GEORGE CUSHING Kirkpatrick & Lockhart, LLP
 JOHN D. KATTAR CFA, Eastern Investment Advisors
 PATRICIA ROACH U.S. Trust (retired)
 BINKLEY SHORTS Wellington Management
 DAVID TORY Essex County Community Foundation
 JOSEPH TRAINOR U.S. Trust
 DICK SUMBERG The Financial Advisors
 CHARLES VON BRUNS Community Volunteer

*Statements of Financial Position
June 30, 2008 and 2007*

Assets	
Cash and Cash Equivalents	\$ 936,456
Investments at Fair Value	9,491,531
Unconditional Promises to Give – Net.....	30,129
Prepaid Expenses and Other Assets	10,918
Fixed Assets – Net.....	4,804
Reinsured Split Interest Agreements	983,880
Total Assets	\$ 11,457,718

Liabilities and Net Assets

Liabilities	
Accounts Payable – Trade.....	\$ 25,344
Grants Payable.....	34,923
Accrued Expenses.....	35,600
Accrued Payroll and Related.....	14,859
Split Interest Agreements.....	983,880
Agency Endowment Funds	898,339
Total Liabilities	1,992,945

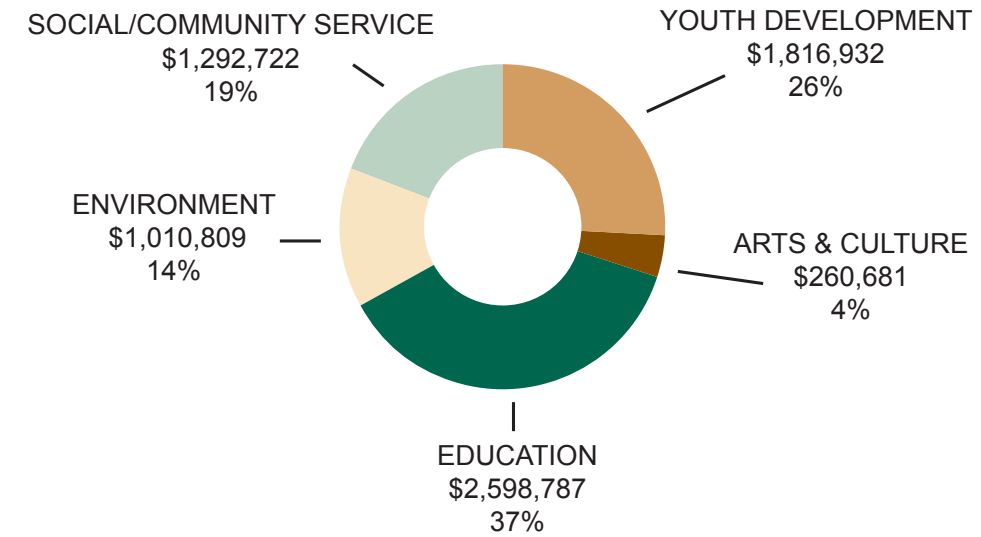
Net Assets	
Unrestricted.....	8,634,616
Temporarily Restricted.....	143,142
Permanently Restricted	687,015
Total Net Assets	9,464,773

Total Liabilities and Net Assets	\$ 11,457,718
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*Statement of Activities
For the Year Ended June 30, 2008*

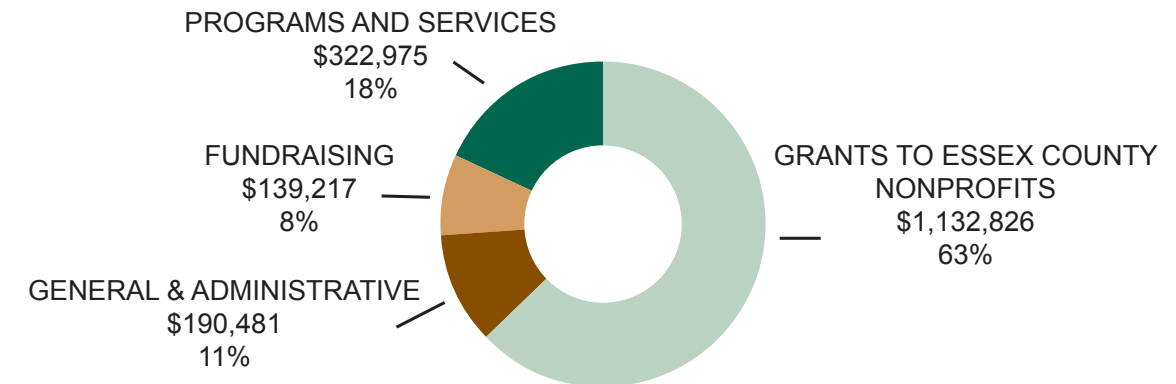
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2008
Support and Revenue				
Contributions, Grants and Gifts	\$ 1,329,565	\$ 1,000	\$ 42,854	\$ 1,373,419
Special Event Revenue				
net of cost of direct benefit to donors of \$29,139	43,709	—	—	43,709
Program Fees	38,073	—	—	38,073
Investment Income – Net	(346,774)	(20,578)	—	(367,352)
Donated Services and Goods	90,000	—	—	90,000
Net Assets Released from Restrictions	27,173	(27,173)	—	—
Total Support and Revenues	1,181,746	(46,751)	42,854	1,177,849
Expenses				
Program Services and Grants	1,455,801	—	—	1,455,801
Management and General	190,481	—	—	190,481
Fundraising	139,217	—	—	139,217
Total Expenses	1,785,499	—	—	1,785,499
Change in Net Assets	(603,753)	(46,751)	42,854	(607,650)
Net Assets at Beginning of Year	9,238,369	189,893	644,161	10,072,423
Net Assets at End of Year	\$ 8,634,616	\$ 143,142	\$ 687,015	\$ 9,464,773

*The First Nine Years of ECCF Grants in Essex County**



* Over \$300,000 in additional grants from Donor Advised Funds have been sent throughout the world for similar uses.

Fiscal 2008 Functional Expenses



Hardscrabble Education Fund

How can teachers make math, science and English interesting and relevant to teenagers while meeting the demands of the Massachusetts Curriculum Frameworks? Improved math competency is vitally important in a world dominated by difficult financial challenges. Improved literacy is necessary to be able to read, learn, understand and communicate in this increasingly multifaceted world. Exposure to the latest in scientific discoveries and equipment is essential to compete in the rapidly changing fields of science and technology.

In 2008, the Hardscrabble Education Fund granted over \$110,000 to teachers in North Shore school districts, targeted at projects that support academic achievement in the fields of English, math or science.

The Hardscrabble Education Fund began in 2002 with a gift from an anonymous donor who dreamed of making a difference in the public school

districts of Beverly, Lynn, Marblehead, Nahant, Salem and Swampscott. The teacher-generated proposals have included a broad array of projects that encourage experiential learning, promote teacher development, enhance technology in the classroom and augment instructional materials.

Over the past six years, the Hardscrabble Fund has quietly dispersed over \$470,000 to help improve classroom learning through 122 specific grants. It is an example of an individual with a willingness and ability to make a difference working with the Community Foundation to make a dream a reality. Whether it is interactive calculators for math classes at Lynn English High School, SMART Board technology for biology students at Salem High School or intervention tools for struggling readers at Beverly's Hannah Elementary School, the Hardscrabble Education Fund is helping North Shore teachers to prepare thousands of students for the challenges that lie ahead.

seARTS: New Leadership Skills for the Arts

With a mission to re-establish Cape Ann as a world-class center for working artists, the Society for the Encouragement of the Arts (seARTS), emerged as a new grassroots community coalition in the late nineties. seARTS set an ambitious goal of improving the economic base for the arts on Cape Ann. Since then, this small nonprofit has gathered businesses, artists, cultural institutions and government agencies to work together on this common community goal and has grown from an all-volunteer organization with a \$3,000 budget to a vital nonprofit with a \$160,000 annual budget.

The board of directors recently turned to ECCF for support to help strengthen seARTS' organizational capacity so that it could continue to meet its goals. As sometimes happens in a new organization, the board had not fully grasped its roles and responsibilities and the young executive director was overwhelmed with the tasks of

managing a fast-growing program.

In April 2008, seARTS received a \$3,150 grant from ECCF's Discretionary Fund to hire an executive coach who would work with the executive director and board to help them move to the next stage of organizational development. ECCF's Discretionary Grants help small nonprofit organizations strengthen their capacity to meet goals and to serve Essex County residents.

According to James Caviston, president of the board, "Over the past few years, we have seen our organization grow in size and scope considerably. The grant from the ECCF made an invaluable difference in the development of our executive director's skills and showed us how effective a board can be if properly trained. Thanks to our ECCF grant, we now have the skills to both meet our goals and to ensure the sustainability of seARTS."

Nicole Lemieux Knight Scholarship

Nicole Lemieux Knight was a remarkable person. President of the 1986 senior class at Newburyport High School and a graduate of the University of Pennsylvania, Nicole enjoyed successful careers in both New York and Paris and was a friend to many on both continents.

"Nicole had an incredible way with people. I think more than anything, it was her openness...to people, and to all that life offered," said her brother Peter Lemieux. "Some people's beauty — and Nicole was really quite beautiful — intimidates others, scares them away, makes them feel insecure. But not Nicole's. She had a real gift, a sweet, disarming way about her and, because of that, she really had an impact on people's lives."

Nicole succumbed to breast cancer in October 2005, three weeks after giving birth to her first child, Sofia. Her family and friends, anxious to create a lasting tribute to her life, chose to establish a scholarship in her memory and turned to ECCF for help.

The Nicole Lemieux Knight Memorial Scholarship is awarded annually to a Newburyport graduating senior who, like Nicole, demonstrates a free spirit and creative vision for his or her life pursuits. Nicole's immediate family resides outside of New England, so they placed the scholarship with ECCF.

"When we started the scholarship, we weren't sure how to proceed from a legal, tax or accounting perspective," explained Barry Lemieux, Nicole's father. "Early on, we were really caught in a no-man's land at a critical juncture. Fortunately, a friend turned us on to ECCF, which turned out to be the perfect solution for our needs. Right away, every contribution became tax-deductible. All the paperwork and all of the headaches went away. It was a great decision going with ECCF. And thanks to their fine work, there's no question about the scholarship's long-term sustainability."

Nicole's friends and family also decided to continue to raise funds for this ongoing tribute to

Nicole's life. Each summer, as a group, they participate in the Yankee Homecoming road race in Newburyport, raising about \$5,000 on a spirited road run. The race adds to the scholarship endowment, ensuring that it will become a permanent tribute to Nicole's life and keeps family



and friends connected to Nicole's memory and to the community in which she was raised.

"Newburyport is where Nicole really blossomed. She loved the town, its beauty, its authenticity. She was always grateful for getting her start in life here," said her childhood friend Nonie Olsen. "Whenever Nicole returned home, her old classmates, neighbors and friends got together. So it's fitting...even now after this tragedy, she's able to still bring people together. We're all proud of this scholarship and what it stands for, and I know she would be too."

For more information on establishing a scholarship fund, please visit www.eccf.org or call 978-777-8876.

The Essex County Forum: Smart Growth

Essex County's countryside, cities, history and lifestyle are the ingredients of a desirable place to live. In the 21st century, we must find ways to preserve the character of our communities and the natural beauty of our landscapes while maintaining a thriving economy.

The Essex County Forum — Smart Growth for Livable Communities — is focused on wise stewardship of our resources AND wise decisions about how we grow. Essex County's approach to the global interest in sustainable communities takes on many meanings:

- vibrant downtowns that reinvigorate and enhance our economy;
- clean air and water from restored and preserved natural resources;
- conservation of working landscapes and open space;
- efficient and affordable regional transportation options that connect to convenient bike paths and greenways;
- convenient, safe and sound housing choices.

The Forum works with all parties: town boards, land trusts, architects, watershed associa-

tions, community designers, housing organizations, regional planning agencies and developers. Forum programs provide communities with education and training, opportunities for collaboration, technical and planning assistance, and critical tools. Its circuit rider service, workshops, e-news, publications and website provide 1,300 subscribers and hundreds of participants with case studies and best practices. The Forum has become a national model.

The Forum's workshops on timely smart-growth topics are free, open to the public, available to all on the website and extremely well-received. Recent topics include transportation choice, historic preservation and the tax benefits of land conservation.

All of these services are funded by gifts to ECCF, evidence that neighbors and friends join you in investing carefully in the future health of our communities. Smart growth is becoming a distinguishing feature of our lives together in Essex County.

For more information, visit
www.essexcountyforum.org.

MARY WHITNEY *Director*

Advisory Group

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ALFRED D. CHANDLER III
Essex County Land Owner
ELTON B. MCCAUSLAND
Community Volunteer
DOROTHY MONNELLY
Community Volunteer

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Metropolitan Area Planning Council
ANNIE HARRIS
Essex National Heritage Commission

JIM HASKELL J.T. Haskell Consulting
KATHY LEAHY
Massachusetts Audubon Society
CRAIG MACDONNELL
The Trust for Public Land
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Merrimack Valley Planning Commission
KERRY MACKIN
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PETER PHIPPEN
Eight Towns and the Bay
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Symes Associates, Inc.
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North Shore Housing Trust, Inc.
PEG WHEELER
The Trustees of Reservations



Youth at Risk

One out of every two teenagers drinks alcohol **regularly**.

One out of every six teenagers has considered **suicide**.

One out of every seven teenagers has been **forced** to have sex.

In response to these staggering statistics, Essex County is fortunate to have hundreds of nonprofit organizations and skilled professionals helping our young people meet these daily challenges. ECCF created the Youth at Risk program (YAR) in 2000 to be a resource to these providers as:

- a source of information about the needs of youth and the challenges faced by professionals and others in caring for them;
- a clearinghouse for training, funding and technical assistance for those serving youth at risk;
- a promoter of networking, cooperation and collaboration among youth-serving providers.

YAR's invaluable Youth at Risk Conferences at Endicott College convene government agencies, nonprofit organizations, schools and private-practice professionals. The 400 participants at this year's

For more information, please visit
www.essexcountyyouth.org.

eighth annual conference provided expert strategizing on these challenging issues. Join us next June for a new set of inspiring workshops.

With a goal to help strengthen adult-youth collaboration and reinforce positive youth development, YAR worked with the Northeast Center for Healthy Communities in Lawrence to establish the first annual Northeast Youth Leadership Institute (NYLI). Throughout the new academic year, we will study the contributions of 40 newly inspired youth leaders in 12 Essex County communities.

YAR's leadership groups include key youth-at-risk professionals throughout the county. Their next initiatives include a data assessment of emerging youth issues in Essex County; a new forum for service providers and an online library of youth development programs and other resources. ECCF's YAR program is becoming a regional model for solutions to a critical problem.

KIRSTEN DOHERTY *Program Director*

YAR Advisory Board

WILLIAM ALLEN Consultant
RUTH BUDELMANN Essex County District Attorney's Office
MARGO CASEY North Shore United Way
CHRISTOPHER J. COWANS Morgan Stanley
DAN PASSACANTILLI Essex County Juvenile Probation
SUSAN PATRICK Community Volunteer, Rockport
RICHARD L. PURINTON RPI-Apex, Inc.
PEG RENY My Turn, Inc.
JAMES RYAN Northeast Center for Healthy Communities
MARY SARRIS North Shore Workforce Investment Board
DAVID SULLIVAN The Forest Foundation
DAVID WELBOURN Essex County Community Foundation



Summer Programs Thrive

How does a community provide for the safety and enrichment of its youth during the summer months? ECCF's First Jobs and the Greater Lawrence Summer Fund are two Collaborative Funds created for just those purposes.



The advisory committees of each fund work tirelessly throughout the year to raise money from private foundations, individuals and businesses to fund very effective summer activities. For each, 2008 was a banner fundraising and grant-making year.

The First Jobs program, operated by the North Shore Workforce Investment Board, helps teens find their first employment opportunity in 19 North Shore communities. This summer, more than 360 teens were placed in jobs in both for-profit and nonprofit businesses. Another 600 participated in job readiness training workshops offered by the North Shore Career Center. In a particularly difficult year for teens to find employment, First Jobs was there to help young people spend a summer learning job skills, earning wages and building confidence.

The Greater Lawrence Summer Fund raised and granted \$250,000 to summer programs that serve school-aged children in Lawrence, North Andover, Andover and Methuen. Thirty-nine separate programs were offered, providing a great variety of opportunities in these communities. New this year was a CPR training program for teenagers offered by the LARE Training Center in Lawrence. As one donor to the fund noted, "At my age I am comforted to know that there will be so many young people on the streets of Lawrence who know how to save lives."

Collaborative Funds involve a group of individuals and organizations joined together to raise funds to address a cause in their community. Well over 10,000 young people benefited from our two Summer Funds, and Essex County was served by having so many children and teens employed or actively engaged in a summer learning opportunity.



The Women's Fund of Essex County: A Dream Come True

In five short years, the Women's Fund of Essex County has grown from the dream of eight local women to a well-known grant-making fund dedicated to increasing resources, expanding opportunities and promoting positive social change for women and girls. In 2003, recognizing that traditional philanthropy did not meet women's most critical needs, the founders developed an ambitious plan to make a difference in the lives of women and girls in Essex County. They approached ECCF for guidance.

Through a new ECCF fund, the founders created an annual program to provide one- to three-year grants to nonprofit organizations offering programs that address three fields of funding: economic self-sufficiency and security, health and well-being, and leadership and empowerment. Paula Shorts, former Grants Allocations Chair, noted, "We are confident that we can identify programs that qualify as hidden

For more information, please visit www.thewomensfundec.org.

treasures within their respective organizations." Since its founding, the Women's Fund has granted over \$200,000 to 32 different programs.

Each year, the Women's Fund raises money and awareness through its Annual Grants Award Luncheon. With Anna Quindlen, author and *New York Times* columnist, and Liz Walker, award-winning television journalist, documentary film producer and ordained minister, as recent luncheon speakers, the Women's Fund has drawn hundreds of women to its fall event. The 2008 luncheon celebrated the eight agencies receiving a total of \$50,000 for creative and effective projects addressing health and well-being.



Pat Connolly-Atkins, Chair of the Grants Allocation Committee with Maria Medina, Project Director of the Greater Lawrence/Haverhill Foster Grandparent Program

ONLINE UPDATE

New Features on Our Website

Nonprofit Directory

A comprehensive listing of Essex County nonprofits where:

DONORS can develop ideas and focus on effective giving.

NONPROFITS can find peers to network with.

VOLUNTEERS can find opportunities for enjoyable service.

GRANTORS can study their fields of interest.

Workshop Calendar

Posting capacity-building and informational workshops for nonprofit organizations.

Photo Contest

Coming soon! Check www.eccf.org for details. Send your best shots of people and places in Essex County.

Join our mailing list. Make a donation. Start a fund. Apply for a grant. Comments and suggestions welcome at www.eccf.org or phone 978-777-8876.

What's Next

10th Anniversary Celebrations

2009 completes ECCF's first decade. We'll make our 2000th grant and will pass the \$20 million mark in total grants and gifts.

Leadership

ECCF's board of trustees will grow to represent more towns and topics than ever before.

The Essex Fund

ECCF's Annual Giving program will relaunch with more options for putting your gift to work where you want it to do the most good, and with the intent to become the county's most broad-based resource for nonprofit organizations.

New Initiatives

The first Conference of Education Funds, to exchange ideas and develop best practices among the county's many local fundraising boards that support our public schools. New opportunities for Community Foundation management and growth of civic resources such as library endowments or emergency funds.

More Funds

ECCF will exceed 100 funds dedicated to Donor Interests and Agency Endowments.

Continuing Education Seminars

On nonprofit sustainability; on planned giving partnerships; and the basic course, Fundraising 101.

Guidance for Families

Learn how a Donor Advised Fund can help with your giving decisions, tax management and teaching your children to be thoughtful givers.

Essex Extraordinary

Essex manages the restoration and maintenance of Lawrence's Ayer Mill Clock Tower, the second-largest four-faced clock tower in the world (next to London's Big Ben).



For further information, please contact ECCF at: 978-777-8876 | info@eccf.org | www.eccf.org



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