



Essex County
Community Foundation

Essex County Community Foundation Summer 2011 Newsletter

ECCF Enters Next Phase of Leadership

Joe Grimaldi, President & CEO of Mullen and longtime Manchester resident, becomes Chair of the ECCF Trustees July 1st 2011. Joe succeeds Will Rogers of Ipswich, who has led the Board through a period of significant growth since 2007. Vice Chair will be Michael Prior of Hamilton, CEO of Atlantic Tele-Network.

Grimaldi, an ECCF Trustee since 2007, has a strong track record of innovative leadership. During his tenure at the helm of Mullen, one of the largest Ad agencies in New England, he has focused on setting the vision, casting the leadership team and fostering a culture that inspires people to aim high and exceed expectations.

Joe believes strongly in the unique mission of the Foundation. "ECCF does something no one else does. At its core, it is about the sustainability of philanthropy and good work in Essex County," he explains. "We do it by providing insight, perspective and

education for trustees and staff, linking organizations and aggregating services for them."

The Foundation has added six strong Trustees. The 17-member Board is highly qualified, geographically diverse, and is taking the programs and philosophy its founders established to new levels of outreach and impact.

With its strategic plan in place and the new Center for Nonprofit Excellence established, the Foundation's new fiscal year will focus on financial sustainability for itself and the hundreds of nonprofits so essential to our shared quality of life.

"We are at an inflection point with ECCF. Standing on the shoulders of those who came before us, we have attracted a top tier group of Trustees who see the possibilities and are committed and enthusiastic about achieving ECCF's full potential."

-Joe Grimaldi

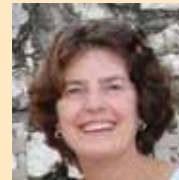
Farewell to Founders

David Tory and Lorraine Jenks have retired a second time, leaving the Foundation thriving. Their efforts and vision in founding ECCF and their commitment to its success have transformed the charitable life of Essex County. It is a healthy sign, though emotional, when a young organization steps up from its first leadership generation to its second with confidence and momentum. Also leaving are founding Trustees Richard Purinton, Christopher Cowans and Chuck von Bruns, and Paula Jerome, Board member since 2008. Their efforts have greatly expanded the Foundation's services to donors and nonprofits in all 34 cities and towns in Essex County.

Welcoming our new Trustees



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Learn more at www.eccf.org

Essex County Center for Nonprofit Excellence

ECCF launches new Center to teach, counsel, convene and support charitable organizations in Essex County.

Expanding on the Community Foundation's services for nonprofit organizations, the new Center for Nonprofit Excellence will now offer the following comprehensive set of services, training and resources to help Essex County nonprofits of all sizes and mission succeed.

Education and Training:

Workshops will be expanded to provide both half day sessions on leadership and management topics and breakfast seminars for small groups to delve into specific issues. ECCF's highly successful Institute for Trustees will continue to be the cornerstone of the education offerings, with next year's IFT scheduled for Saturday, March 24.

Consultation Services: Private consultation sessions are available for Boards and management teams on such topics as strategic planning, leadership transition and endowment

building. ECCF also helps emerging organizations with direction and information on obtaining nonprofit status.

Peer Group Meetings: ECCF convenes organizations with similar missions to learn from each other and collaborate, including current peer groups of local education funds and affordable housing organizations. Others will be formed as interest and needs arise.

Online Resources: ECCF's website includes a variety of resources for nonprofits including: the Nonprofit Resource Directory- a list of services and information sources for nonprofit organizations; the Nonprofit Directory- a searchable directory of over 700 nonprofits in Essex County; the Hunger Relief Website- a directory of all food pantries and soup kitchens in Essex County and the Consultant Directory- a New England

wide directory matching contract professionals with nonprofits needing their services.

Agency Fund Management: ECCF establishes and manages nonprofit endowments or capital reserve funds for nonprofit organizations.

Back Office Services: ECCF offers Group Insurance for nonprofits and is developing a bookkeeping program to streamline accounting and audit operations

The Center's Services will provide ongoing quality training and services for Board members and management staff that is convenient, affordable and local. Nonprofits are the backbone of our local cultural, health and community services. ECCF's Center will help ensure they have the support they need to successfully achieve their missions.

Services

Grants
Workshops
Asset Management
Counsel
Peer Groups
Group Insurance
Nonprofit Directory
Consultant Directory
Resource Directory

Second Annual Institute for Trustees

Held on March 26th at Pingree School in So. Hamilton, the 2nd Annual Institute for Trustees gathered over 350 Trustees and Executive Directors from nonprofit organizations around the county and beyond. The day long intensive conference gave attendees an opportunity to meet their peers and increase their knowledge on what it means to be a strong and effective nonprofit board member.

"The whole day was extremely well done -- from food to speakers to the "working lunch" to networking. ECCF is clearly an invaluable resource for those of us in the trenches of Essex County nonprofits!"

*-Joan Smith,
Executive Director, New Hope Tutorials*



2011 Fall Grant Deadlines

Webster Family Fund	Sept. 1
Merrimack Valley General Fund	Oct. 1
The Women's Fund of Essex County	Oct. 15

Learn more at www.eccf.org

Lights & Sirens Ball

The Michael J. Latta EMS Scholarship Fund's 1st Annual Lights and Sirens Education Ball on April 30th raised over \$35,000. The Fund was established at ECCF in 2007 in memory of Michael J. Latta, a talented and aspiring young EMT. Scholarships are awarded each year to student EMTs emulating Michael's



strong work ethic. This year's recipients are Kristen Dutile of Billerica, MA and Christy Hornseth of Rosholt, SD.

Hunger Project

ECCF's Hunger Relief Project supported the National Assoc. of Letter Carrier's Annual Food Drive again this year by providing bags to ease the food collection process. This food drive is the most important of the year after the holiday giving season and helps food pantries stock their shelves for several months.

"The bags provided by ECCF have increased the amount of food collected in Gloucester and Rockport for The Open Door by more than 80 percent for three years in a row."

- Julie LaFontaine,
Executive Director The Open Door

ECCF presented its 11th Annual Youth at Risk Conference on June 8th at Endicott College in Beverly. Attended by over 500 youth service providers annually, the conference is a unique and valuable opportunity for professionals serving at-risk youth to recharge their skills, learn new ideas and build bridges with other services and programs for youth in

Carol Lavoie-Schuster joins ECCF as *Assistant Manager of Grants and Services*. Carol served as the Program Manager at Associated Grant Makers (AGM) of Massachusetts in Boston. Prior to AGM, Carol spent her career working in development and as a gallery director for arts and cultural organizations. Carol lives in Salem with her family.



New Staff

Susan Perry assumes ECCF's new position of *Controller*. Susan is an accountant with extensive experience auditing small businesses and nonprofit organizations. Susan served as the Business Manager for the former Our Lady of Nazareth Academy in Wakefield for the past 10 years. Susan lives in Saugus with her family.



Play it Forward Giving Circle

Play it Forward Giving Circle has been busy this spring with some dynamic work to support early childhood educators.

On March 12th, over 100 local early childhood educators gathered for the **Legacy of Teaching Early Childhood Institute**. A focus on using traditional childhood games and re-enforcing the concept of play was this year's theme. The Institute included a panel discussion on area resources for children with special needs and a number of hands-on workshops. During their spring break in March, 24 students from Pingree School volunteered to help Tracy Elementary School students create works of art with acrylic paints, glitter paint and markers as part of the new **Sister School Initiative**. The art was displayed in the newly painted hallways of Tracy school in Lynn and is now being sold to raise money for the school's art program. Look for the traveling exhibit at ECCF, Wenham Museum, National Park Service Visitor Center, Manchester Public Library, St. John's Episcopal Church and more! For more information about Play it Forward Giving Circle, please visit www.playitforwardgc.org.



Youth at Risk Conference

the region. The conference included a keynote presentation by psychologist and author Dr. Edward Hallowell, 22 workshops on youth services topics, the Panel of Hope in which former at-risk youth share their stories of trial and recovery, a lunchtime drum jam by Express Yourself, networking and an exposition of nonprofit programs and services for youth in the region.

Learn more at www.eccf.org



More ECCF News headlines...

First Annual Fund Holders Meeting

On May 3, ECCF held the 1st Annual Meeting of Fund Holders. ECCF now manages more than 100 named donor funds and in 2010, provided over \$3 million in grants, scholarships and services. This gathering enabled the ECCF family of philanthropists to meet and celebrate the impact these Funds are having on the quality of life in Essex County and beyond. Lew Feldstein, who built the New Hampshire Charitable Foundation from \$30 million to \$350 million during his long tenure as President, was the featured speaker and an inspiration for all. Lew now travels the world helping to establish community foundations on every continent. This first gathering of Fund Holders marks the beginning of an annual event to get together, learn what other donors are doing, and share the joys and gratification of giving in Essex County and beyond.



Women's Fund Power of the Purse

The Women's Fund of Essex County held its 3rd annual "Power of the Purse" fundraising event on April 6th at the Brookwood School in Manchester. Nearly 200 women from across Essex County gathered at this year's event and enjoyed a lively raffle of donated designer purses and bags, along with catered hors d'oeuvres donated by local vendors. Based upon the Victor Hugo saying, "As the purse is emptied, the heart is filled," this signature event raises money to fund special projects and annual grants to help expand opportunities and promote positive social change for women and girls in our region.



Photo credit: Alyse Gause



Essex County
Community Foundation
175 Andover Street
Danvers, MA 01923

Raise ~ Give ~ Teach

*Promoting local philanthropy to strengthen
the nonprofit organizations in Essex County, MA*

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Learn more at www.eccf.org